

## Margaret Stokes McMillan

### Address

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### Education

Columbia University, Ph.D. in Economics *with Distinction*, 1998  
Doctoral Thesis: Taxation and Investment in Sub-Saharan Africa  
Princeton University, Woodrow Wilson School, M.P.A., 1985  
Boston University, B.S. in Mathematics and Economics, *summa cum laude*, 1981

### Appointments

Faculty Research Associate, National Bureau of Economic Research, 2005-present.  
Associate Professor of Economics, Tufts University, 2004-present.  
Assistant Professor of Economics, Tufts University, 1998-2004.  
Special Sworn Employee, United States Bureau of Economic Analysis, International Investment Division, Washington, D.C., December 2002-present.  
Consultant, Diagnostic Trade Integration Study Ethiopia, World Bank, 2002-2003.  
Senior Economist, Equity and Growth through Economic Research, USAID funded research project on trade and investment in Africa, 1997-2000.  
Senior Economist, Consulting Assistance for Economic Reform, USAID funded research on overseas investment in the electronics industry, 1998.  
Consultant, United Nations Development Programme, Office of Development Studies, New York, 1995.  
Consultant, The World Bank, Africa Adjustment Study Update, Washington, D.C., 1994.  
Chief of Party, World Bank's Agricultural Export Rehabilitation Project, Cooperative and Rural Development Bank, Tanzania, 1990-1993.  
Financial Consultant, Central Bank, Dar es Salaam, Tanzania, 1989-1990.  
Financial Consultant, Lonrho Tanzania, Dar es Salaam, Tanzania, 1989-1990.  
Associate, Capital Markets, Equator Bank Limited, Hartford, Connecticut, 1987-1989.  
Financial Analyst, Shearson Lehman Brothers, New York, 1985-1987.  
Assistant Junior Program Officer, United Nations Development Programme, Mali, 1984.  
United States Peace Corps Volunteer, Bougouni, Mali, 1981-1983.

## Honors & Research Grants

NBER/Gates Foundation, "Demographic Pressure and Institutional Change: Village-Level Response to Rural Population Growth in Burkina Faso," June 2008 – present.

Wellspring Foundation Grant, "Financial Literacy Training in Ghana," (with Dean Karlan), January 2007-January 2009.

National Science Foundation Grant #0423080 – Supplemental Funding, "Overseas Investment and Labor Market Outcomes Using BEA Micro Data," January 2007 - January 2008, (with Ann Harrison).

Radcliffe Fellow, Radcliffe Institute for Advanced Study, 2005/2006.

Lifespan/Tufts/Brown Center for AIDS Research, Developmental Grant, "HIV/AIDS, Health Behavior and the Income Gradient," Fall 2004 (with Karen Eggleston).

National Science Foundation Grant #0423080, "Overseas Investment and Labor Market Outcomes Using BEA Micro Data," July 2004 - July 2006, (with Ann Harrison).

Faculty Research Awards Committee Research Grant, Tufts University, 2004.

Undergraduate Initiative in Teaching Award, May 2004.

Faculty Research Awards Committee Research Grant, Tufts University, 2002.

Faculty Research Awards Committee Summer Grant, Tufts University, 1998.

President's Fellow, Columbia University, 1994 -1997.

Center for International Business Education Research Grant, Columbia University, 1995.

Woodrow Wilson Fellow, Princeton University, 1983-1985.

## Publications

"Profit Sharing Between Host Countries and Multinationals in Natural Resource Extraction: An Empirical Investigation" (with Andrew Waxman) forthcoming in Brookings Trade Forum 2007

"Food Aid and Poverty ," (with Barrett Kirwan), American Journal of Agricultural Economics, Volume 89, Number 5, December 2007, pp. 1152-1160(9).

"Does Food Aid Harm the Poor? Household Evidence from Ethiopia," (with Jim Levinsohn) in Ann Harrison, ed., Globalization and Poverty, Chicago: University of Chicago Press and the National Bureau of Economic Research, 2007.

"My Policies or Yours: Do OECD Agricultural Policies Affect Poverty in Developing Countries?" (with Ashraf, Nava, and Alix Peterson-Zwane), in Ann Harrison, ed., Globalization and Poverty, Chicago: University of Chicago Press and the National Bureau of Economic Research, 2007. Read the New York Times article citing this paper: <http://www.tufts.edu/~mmcmilla/papers/McMillanNYT.pdf>.

Review of The White Man's Burden by William Easterly, The Penguin Press (2006). Journal of International Economics, Volume 73, Issue 1, September 2007, Pages 213-215.

"U.S. Multinational Activity Abroad and U.S. Jobs: Substitutes or Complements?" (with Harrison, Ann E. and Null, Clair), Journal of Industrial Relations, Vol. 46, No. 2, pp. 347-365, April 2007

"On the links between globalization and poverty," (with Ann Harrison) Journal of Economic Inequality, 5(1): 123-134, April, 2007.

"Dispelling Some Myths About Offshoring" (with Ann E. Harrison), Academy of Management Perspectives, 2006.

Review of "Global Agricultural Trade and Developing Countries", The World Bank, Journal of Economic Literature, 2006.

"Global Capital Flows and Financing Constraints," (with Ann Harrison and Inessa Love), Journal of Development Economics , 75(1): 269-301, October 2004.

"When Economic Reform Goes Wrong: Cashew in Mozambique," (with Dani Rodrik and Karen Welch), Brookings Trade Forum 2003, 2004.

"Does Direct Foreign Investment Affect Domestic Firms Credit Constraints?" (with Ann Harrison), Journal of International Economics, vol. 61, Issue 1, October 2003.

"An African Growth Trap: Production Technology and the Time-Consistency of Agricultural Taxation, R&D and Investment," (with William Masters), Review of Development Economics, vol. 7, no. 2, May, 2003.

"Leadership or Institutions? Reputation, Retaliation and Opportunistic Taxation," in John McLaren (editor), Institutional Elements of Tax Design and Reform, World Bank, Washington, D.C., January, 2003.

"Ethnolinguistic Diversity, Government and Growth," (with William Masters), in Frank Salter (editor), Welfare, Ethnicity and Altruism: New Findings and Evolutionary Theory, London, Frank Cass, 2003.

Review of: African Economies in Transition. Volume 1. The Changing Role of the State. Volume 2. The Reform Experience, Jo Ann Paulson (editor), Journal of Economic Literature, vol. 39, no. 2, June, 2001.

"Climate and Scale in Economic Growth," (with William Masters), Journal of Economic Growth, vol. 6, no.3, September, 2001. Read ABC News coverage of this article:  
<http://abcnews.go.com/Technology/story?id=98232>.

"Why Kill the Golden Goose? A Political Economy Model of Export Taxation," Review of Economics and Statistics, vol. 83, no. 1, February, 2001.

"Understanding the Political Economy of Tropical Agriculture," (with William Masters), American Journal of Agricultural Economics, vol. 82, no. 3, August, 2000.

## **Working Papers**

“Offshoring Jobs? Multinationals and US Manufacturing Employment,” (with Ann Harrison), under review, Review of Economics and Statistics.

"Product Differentiation and Film Programming Choice: Do First-Run Movie Theatres Show the Same Films?" (with Darlene Chisholm and George Norman), under review, Journal of Industrial Economics.

"What Will it Take to Raise Rural Incomes in Ethiopia?" (with Mulat Demeke and Joan Hamory), Tufts University, February, 2003.

"Foreign Direct Investment, Leader or Follower? Evidence from Panel Data," November, 2001.

“What Determines Foreign Direct Investment in the Electronics Industry? Views from the Trenches,” August, 2001.

"Promoting Labor Intensive Exports in Developing Countries: Evidence from the Textile and Electronics Industries," (with Selina Pandolfi and Lynn Salinger), Harvard Center for International Development, CAER working paper no. 22, May, 1999.

“Foreign and Local Investment in East Africa,” (with Aloys Ayako, Marios Obwona and Lucie Phillips), 1998.

## **Work in Progress**

“Demographic Pressure and Institutional Change”

“Offshoring and US Wages,” (with Avi Ebenstein and Ann Harrison)

“Trade Liberalization and Rural Poverty: Evidence from Ghana,” (with Wei Yao)

“Agricultural Trade Liberalization and Child Mortality,” (with Steve Block and William Masters)

“Assessing Pro-Poor Interventions in Ghana,” (with Ed Kutsoati, Rajeev Dehejia and Dean Karlan).

## **Teaching**

Macroeconomic Analysis for Development Policy

Microeconomic Analysis for Development Policy

Seminar in Economic Development

## **Research Supervision**

Thesis Advisor, Ben Mazzotta, current.

Thesis Advisor, Wei Yao, current.

Directed Research Supervisor, Arun Yang, current.

Thesis Advisor, IR Research Scholar Mentor, Rachel Bergenfield, current.

Thesis Advisor, Mason Stahl, current.

Thesis Advisor, Natalie Levy, 2004-05.

Thesis Advisor, Pongrat Aroonvatanaporn, 2003-04.

Thesis Committee, Michael Tonelli, 2003-04.

Thesis Committee, Joanna Friedman, 2003-04.

Thesis Advisor, Bethany Peacemaker-Arrand, 2003-04.  
International Relations Summer Research Scholar Mentor, 2003.  
Directed Research Advisor, Karla Sy, 2002-03.  
Thesis Committee, Samantha Diamond, 2002-03.  
Thesis Committee, Dianna Darsney, 2002-03.  
Thesis Advisor, Allison Archambault, 2002-03.  
Thesis Committee, Kate Davenport, 2001-02.  
Thesis Advisor, Joan Hamory, 2001-02.  
Directed Research Advisor, Eleanor Park, Fall 2001.  
Windows on Research Advisor, Fall 2001.  
Advisor to Fulbright recipient Gabriel Mozes, Spring 1999.  
Thesis Committee, Tania Desgrottes, Spring 1999.  
Thesis Committee, Rahwa Tesfay, Spring 1999.  
Directed Research Advisor to Eli Miloslavsky, Spring 1999.  
Directed Research Advisor to Benjamin Harris, Fall 1998.  
Windows on Research Advisor, Fall 1998.

### **Refereeing**

American Economic Review, Economics and Politics, Journal of Development Economics  
Journal of Development Studies, Journal of Economic Growth, Journal of Political Economy, Journal  
of Corporate Finance, The Journal of African Economies, The Review of Economics and Statistics,  
Journal of International Economics, American Journal of Agricultural Economics, National Science  
Foundation, Oxford Economic Papers, Journal of Industrial Economics

### **Conference Presentations and Seminars**

Federal Reserve Bank of Boston, May 2008  
NBER, ITI Meetings, March 2008  
LACEA, Invited Speaker, November 2007  
Columbia University November 2007  
NEUDC, October 2007  
Yale University, September 2007  
Indiana University, February 2007  
Purdue University, February 2007  
Oxford, Center for the Study of African Economies, March 2007  
University of Maryland, April 2007  
Brookings Institution, May 2007  
AAEA Meetings, Principal Papers Session, July 2007  
Yale University, September 2007  
Northeast Universities Development Conference, October 2007  
Latin America & the Caribbean Economics Association (LACEA), October 2007  
NBER, ITI Meetings, November, 2007  
U.S. Bureau of Economic Analysis, Spring 2006  
Oxford, Centre for the Study of African Economies, Spring 2006  
Brown University, Centre for Aids Research, Spring 2006  
Harvard University, Radcliffe Institute, January 2005  
International Monetary Fund, International Seminar, October 2005  
University of Minnesota, Carlson School of Management, April 2005  
Harvard/AERC, Explaining African Economic Growth, March 2005  
AEA Meetings, January 2005

NBER Conference on Globalization and Poverty, October, 2004  
 Harvard Business School, International Seminar, Spring 2004  
 The World Bank International Finance Seminar, Spring 2004  
 NBER Conference on Globalization and Poverty, September, 2004  
 The World Bank International Finance Seminar, Spring 2004  
 Harvard Business School, International Seminar, Spring 2004  
 NBER Pre-Conference on Globalization and Poverty, October 24-25, 2003 MA  
 Center for Global Development, Trade for Development, September 2003  
 Brookings Institution, Brookings Trade Forum 2003, Invited Presentation, May 2003.  
 Economic and Social Council of the United Nations, Panelist on Commodity Markets and Rural  
 Development, April 2003.  
 Aspen Institute and the William Davidson Institute, University of Michigan, Conference on  
 Institutions and Globalization, Discussant, March 2003.  
 African Finance and Economics Association, Invited Speaker, January 2002.  
 New York University, Leonard Stern School of Business, International Economics Seminar, Seminar,  
 October 2001.  
 Northeast Universities Development Conference, Boston University, September 2001.  
 Cornell/ISPE Conference on Public Finance and Development, Invited Speaker, September 7-9,  
 2001.  
 Columbia University Business School, Seminar, January 2001.  
 University of Delaware, Invited Seminar, Spring 2000.  
 Oxford University, CSAE Conference 2000, Invited Presentation, Spring 2000.  
 Columbia University, World Bank Conference, Invited Speaker, Spring 2000.  
 American Agricultural Economics Association Meetings, Selected Panelist, Winter 2000.  
 United States Agency for International Development, Invited Seminar, Fall 1999.  
 Northeast Universities Development Conference, Session Chair and Discussant, Fall 1999.  
 Harvard Institute for International Development, Panelist, Fall 1999.  
 Development Economics Study Group (U.K.), Invited Presentations, Summer 1999.  
 Oxford University, Center for the Study of African Economies, Invited Seminar, Spring 1999.  
 Development Economics Study Group (U.K.), Invited Seminar, Spring 1999.  
 London School of Economics, Money/Macro Workshop, Invited Seminar, Spring 1999.  
 African Economic Research Consortium Conference, Discussant, Fall 1998.  
 Equity and Growth through Economic Research (South Africa), Presentation, Fall 1998.

## References

Professor Dani Rodrik  
 Kennedy School of Government  
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 e-mail: [dani\\_rodrik@harvard.edu](mailto:dani_rodrik@harvard.edu)

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